

Peace Country Sheep Sale
c/o Nancy Peterson
Box 143
Farmington, BC VOC 1N0
October 23, 2000

Peace River Agriculture Development Fund
P.O. Box 6641
Fort St. John, BC VIJ 4J1

Gentlemen:

Our Seventh Annual Peace Country Sheep Sale was held September 19, 2000 with 4272 head on offer including a few guardian dogs, one handling dog, and one guardian llama. It was our 3rd largest sale in numbers of sheep on offer, but the largest sale we have ever had for gross revenue--\$381,991.40 (surpassing by \$20,000 our 1998 sale when we sold 5124 head.)

Prices were good with average prices for lambs being \$.06 per pound over last year. There were 148 producers who sold stock at the sale this year. Our big buyers from Vancouver Island, Manitoba, and central Alberta were in attendance plus a buyer for a new lamb feedlot venture in the Grimshaw, Alberta area. Besides the many lambs on offer, there was a brisk trade for breeding stock with about 2/3 of it selling to local producers and 1/3 going to Manitoba.

We changed our sale day from Saturday to Tuesday this year which made set up easier. Since we moved the sale to the auction mart in Dawson Creek two years ago, we have had to work around a large Thursday cattle sale to prepare for a sheep sale on Saturday. Volunteers had to work through the night on Thursday to lamb proof and prepare pens for sheep take-in on Friday morning; and sometimes we had to shuffle sheep around on Friday because the pens were still occupied with cattle. The change to Tuesday seems to have been a good one--we had more preparation time, buyers liked it better, and it seems not to have made a difference in the number of people helping or attending the sale.

The new hang on panels which we built with PRAD assistance this year were extremely helpful. Lambproofing took many less hours of work. The new panels made the job quicker, easier, and proved to be very effective in keeping lambs contained. When we started to build the panels this year, we found the lighter material on which we had based our budget proposal was no longer available. In order to still construct the number of panels we had planned, we bought the higher priced material available and hired welding students and a supervisor to build them until our budget ran out. After that, the welding supervisor donated the rest of his time; and sheep producers donated 13 man days of their time to finish the construction project.

Along with finishing construction of the panels, our volunteers again did all of the sale organizing, set up, weigh in, sheep handling, and load out. Their loyalty and work is still what enables us to put on a quality sale at a reasonable price for contributors. This year

the owner and publisher of Sheep Canada Magazine and a representative of Alberta Agriculture came from central Alberta to our sale to see what we are doing to create our own market. Both were very complimentary about what they saw.

A financial statement is enclosed for your review. If all meets with your approval, could you please remit the final 10% holdback (\$564.40) of our allocated funds to the Peace Country Sheep Sale; c/o Nancy Peterson; Box 143; Farmington, BC V0C 1N0.

We are presently re-working a budget and will be submitting a proposal to you by December 15 to continue with Phase Two of this panel building project in 2001 so that we would have lamb proof panels for the rest of the stock yard area which we use for lambs.

With thanks,

Nancy Peterson

Nancy Peterson, Chairperson
Peace Country Sheep Sale

Photo showing newly constructed hang on panel to keep lambs from escaping under bottom rails of auction yard pens.



7th Annual Peace Country Sheep Sale - 2000

INCOME

Sales Fees	\$7,708.50	
Competition Pen Entry Fees and Sponsorship	\$ 475.00	
Grant from PRAD for lambproofing panels	<u>\$5,644.00</u>	\$13,827.50

EXPENSES

Facility and Set Up:

Rental of Auction Mart for Sale (Auctioneer fees deducted directly from contributors--not run through sheep sale account)	\$2,000.00	
Hay and Straw	\$ 907.50	
Cable Ties, Staples, & Wire for Pen Set Up	\$ 111.19	
Trucking Wooden Panels	\$ 150.00	
Water Tubs for Watering Sheep	\$ 238.33	
Shavings	\$ 80.00	
Rental Space for Wooden Panel Storage	\$ 50.00	
Tarp and Rope to Cover Wooden Panels	\$ 171.20	
Fork Lift Rental to Move Wooden Panels	<u>\$ 108.30</u>	\$3,816.52

Advertising and Administration:

Shepherd's Journal Ad	\$ 363.80	
Northern Horizon	\$ 294.25	
PRASPS Newspaper Space Donation	\$ 100.00	
Paper & Photocopy of Letters and Posters	\$ 280.76	
Purebred Sale Photocopy, Postage, & Telephone	\$ 98.69	
Postage	\$ 199.03	
Telephone	\$ 79.80	
Clerical & Pen Marking Supplies	\$ 70.05	
Sheep Marking Paint	\$ 29.90	
Door Prize	\$ 65.00	
Two Way Radio Rental	\$ 60.00	
Liability & Panel Insurance	\$ 125.62	
Meeting Hall Rentals and Refreshments	\$ 97.49	
Honorarium to Chairperson	<u>\$1,200.00</u>	\$3,064.39

Competition Pen Prizes and Ribbons

\$1,243.02

Panel Construction

Steel	\$3,128.16	
Welding Material and Supplies	\$ 213.56	
Student Welders	\$1,045.00	
Welding Supervisor	\$1,130.00	
Meals for Volunteer Builders	<u>\$ 131.61</u>	\$5,648.33

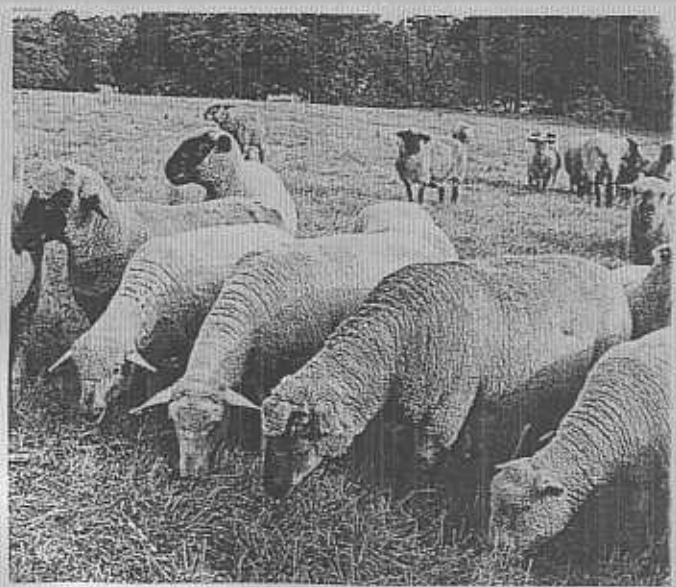
Total Expenses

\$13,772.26

Net Profit on Sale

\$ 55.24

7TH ANNUAL PEACE COUNTRY SHEEP SALE



**SEPTEMBER 19, 2000 (TUESDAY)
10:00 A.M. (B.C. TIME)**

**Location: Peace Country Livestock Auction Mart
Dawson Creek, B.C.**

On Offer: 4-H Lambs

**Feeder Lambs, Fat Lambs, Ewe Lambs
Commercial Breeding Stock
Registered Breeding Stock
Cull Ewes and Rams
Sheep Guard Dogs and Handling Dogs
Sheep Equipment
Guardian Llamas (If Available)**

**Again Featuring: Competition Pens of Five Breeding Ewes
Competition Pens of Five Breeding Ewe Lambs**

Before sale each category of competition pens will be judged for cash prizes

FOR FURTHER SALE INFORMATION, PLEASE PHONE THE FOLLOWING:
NANCY PETERSON (250) 789-3135 (COMMERCIAL SALE, GENERAL INFORMATION)
RACHEL FELL (250) 787-7708 OR FAX (250) 785-9213 (REGISTERED SALE)
ANNA HOFFMAN (250) 827-3257 (COMPETITION PENS)

Registered stock consignment deadline: September 1, 2000

Commercial stock and competition consignment deadline: September 10, 2000

**Sale jointly sponsored by: Dawson Creek Sheep Breeders Association
& North Peace Sheep Producers**

Assistance from Peace River Agriculture Development Fund

**TERMS OF SALE: ALL SALES FINAL. ALL PURCHASES PAID FOR DAY OF SALE. NO EXCEPTIONS.
CASH, CERTIFIED CHEQUE OR LETTER FROM BANK GUARANTEEING PAYMENT.**